

**Certificate of Advanced Study in Commercial Real Estate Development
 APPLICATION**

First Name _____

Last Name _____

Company Name _____

Address _____

Type of Business _____

Title _____

Phone _____

Fax _____

Mobile _____

Email _____

Please select all that apply:

- | | |
|--|--|
| <input type="checkbox"/> Developer/Owner | <input type="checkbox"/> Architect |
| <input type="checkbox"/> Investor | <input type="checkbox"/> Real Estate Attorney |
| <input type="checkbox"/> Lender | <input type="checkbox"/> Civil Engineer/Construction Manager |
| <input type="checkbox"/> Broker | <input type="checkbox"/> Environmental/Sustainability Professional |
| <input type="checkbox"/> Industry Consultant/Advisor Planner | <input type="checkbox"/> Land Use Professional |

NAIOP member: Yes No

List any NAIOP courses and/or Webinars you attended in the past 12 months (Include course/Webinar name(s), date(s) and location(s):

| Name | Date | Location |
|-------|-------|----------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

List any certifications, accreditations or professional industry credentials you currently hold:

In addition to the two required core courses which two electives below are you interested in taking to complete your Certificate?

- Basic Real Estate Finance
- Advanced Real Estate Finance
- Financial Analysis of Development Projects
- Real Estate Investment and Capital Markets
- Real Estate Law and Land Use Policy
- Site Feasibility for Developer and Owners
- Leasing, Marketing and Negotiation
- Construction Management for Developers and Owners
- Undecided. Will select courses later

How do you prefer attending courses?

- Online
- Traditional classroom
- Both

In thirty words or less, explain why you want to earn the NAIOP Certificate:

Additional Application Materials:

- My resume is submitted
- My application fee of \$75 (NAIOP member) \$150 (non-member) is submitted

Please review your application to be sure it is complete.
Incomplete applications will not be processed.

Signature _____

Date _____

Return to Allison Bell, Meetings Manager, NAIOP
2201 Cooperative Way, 3rd Floor, Herndon, VA 20171
Fax: (703) 674-1471 or E-Mail: bell@naiop.org

NAIOP Staff Use Only

| | |
|-------|-------------|
| _____ | Member ID |
| _____ | Member Type |